

Food and Transportation Mission to Chile

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December 3-6, 2006

ABOUT THE TRADE MISSION

Your business objectives for this mission are our primary concern. The itinerary will be personalized for your company so that you meet potential business partners who are best suited to your company. By traveling with a "mission" you have the added benefit of meeting with other Pennsylvania companies interested in these markets, which can lead to the sharing of export experiences and possible business opportunities as well.

You will receive free of charge:

- > Pre-screened one-on-one business appointments with interested distributors, agents, etc
- > Detailed information about each company in advance
- > An average of up to 3-5 meetings per day
- > Identification of hotels, interpreters and drivers
- > In-country market research
- > Assistance with many aspects of the follow-up process after the mission

REGISTRATION

- > **Deadline for registration is October 27, 2006**
- > Companies are responsible for all travel and business related expenses
- > The first 6 companies will be accepted (3 food sector / 3 transport sector)

TRADE MISSION ITINERARY

- December 3** Arrive in Santiago, Chile
- December 4** Company Meetings
- December 5** Company Meetings
- December 6** Site Visits for Food & Transportation Sectors Seminar on legal issues
- December 7** Depart for Pennsylvania

WHY THESE MARKETS?

Chile is one of the most stable, low risk countries in South America. The U.S. and Chile entered into a Free Trade Agreement in 2004 which increased bilateral trade by 84% in 2005. In addition, the relative strengthening of the Chilean peso has had a positive impact on imports denominated in US dollars.

The Center for Trade Development (CTD) has identified opportunities for two specific industry sectors, food and transportation. The food sector is undergoing a favorable growth cycle presenting significant opportunities for PA companies. Chilean companies are looking for products on the processing end, such as food processing / packaging equipment, and on the consumption end in the form of high-end, premium food products. In transportation, there is a strong need for a more efficient cargo transportation system, specifically truck and rail. Products that will assist with the updating and repairing of these two systems will do well.

Please refer to either the “Food Sector Opportunities in Chile” or the “Transportation Sector Opportunities in Chile” documents to find out more about specific opportunities available for your product in these sectors. Specific projects in Chile cited in this document may or may not still be available at the time you sign up for the mission.

TARGET SECTORS

- > Food Processing/Packaging/Premium Products
- > Transportation and Related Products

CONTACT

For additional information, contact:

Janet Kolokithas

Office of International Business Development
Center for Trade Development

Phone: 717-346-0178

E-mail: jkolokitha@state.pa.us

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Attention: Janet Kolokithas

PARTICIPATION AGREEMENT

There is no participation fee for the Food and Transportation Trade Mission to Chile. Companies will be responsible for translators, hotels, transportation, and any other travel expenses.

**Please fill out this form completely and fax to the attention of Janet Kolokithas no later than October 27, 2006.
Fax: 717-772-5106**

COMPANY NAME:		
ADDRESS:		
CITY:	STATE:	ZIP:
TELEPHONE:	FAX:	
COMPANY CONTACT:	TITLE:	
E-MAIL:	WEBSITE:	

As a duly authorized representative of the above-named company, I have read, understand and agree to the following terms necessary to be a participating company in Pennsylvania's Food and Transportation Trade Mission to Chile:

- > Only Pennsylvania commodities and/or value-added products may be a part of the participating company's exhibit.
- > The participating company must have an office and staff or manufacturing facility in Pennsylvania.
- > All participating companies must provide information on the results attained through participation in this trade mission to the Center for Trade Development. "Results" are current and future sales and dealings transacted as an outcome of attending the trade mission. This information will be held in strictest confidence.

Authorized Representative (print)

Signature

Title

Date